



NAVORA CAPITAL

Navora Capital is an Operationally Focused Fund that Acquires and Grows Lower Mid-Market Software and Software-Enabled Services Businesses

INVESTMENT CRITERIA

SIZE

- Equity Cheques: € 5-50m
- Revenue Range: € 5-100m
- EV: Up to € 75m
- EBITDA Range: € (10)-20m

SECTOR

- B2B Software & Services
- Lower-Mid Market
- European Focus

TRANSACTION TYPE

- Minority and Majority
- Private Sale
- Corporate Divestiture
- Management Buyout
- Public to Private

The Navora Management Team has over 60 years of experience in technology companies, as both operators and investors

WHY NAVORA

- Speed and Certainty of Close
- Flexible Deal Structuring
- Unique Investor and Sector Expertise
- Deep and Broad Transaction Experience
- Internationalisation Expertise
- Comfort with complex situations

KEY BUSINESS ATTRIBUTES

- Scope for Operational Enhancement
- Recurring Revenue
- Proven Product or Service
- Scalable Cost Base
- Underutilized Assets
- Opportunity for Buy and Build

Navora Team has led over 30 software transactions across a wide range of sectors, geographies, deal sizes and deal dynamics

CONTACT

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